# Language As and In Technology: Facilitating Topic Organization in a Videotex Focus Group Meeting

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Though typically overlooked and thus taken-for-granted as a sophisticated process and product of human innovation, talk (and thus talk-in-interaction) is itself an omnipresent, finely organized, collaborative display of cultural activity.' In reference to the analytic exercise of studying conversations directly, Sacks observed over two decades ago that an overriding goal

... is to see how finely the details of actual, naturally occurring conversation can be subjected to analysis that will yield the *lechnlogy of conversation....* We are trying to *find* this technology out of actual fragments of conversation, so that we can impose as a constraint that the technology actually deals with singular events and singular sequences of events—a reasonably strong constraint on sonic set of rules.' (emphasis added)

#### Stated somewhat differently, Sacks notes how

Our aim is to transform, in an almost literal, physical sense, our view of "what happened," from a particular interaction done by particular people, to a matter of interactions as products of amachine. We are trying to find the machinery. In order to do so we have to get access to its products. At this point, it is conversation that provides us such access.' (emphasis added)

Upon close inspection, conversation reveals its own technology for getting interactional tasks done noticeably. In the first instance, by and for participants themselves as they make available to one another their occasioned orientations. Of the immense variety of social occasions in which conversation is vehicular for achieving understandings, specific gatherings are designed for the explicit purpose of addressing the impact of technological advancements on everyday life. One type of occasion, a Videotex focus group meeting, has been

selected for analysis in this chapter for its potential to reveal insights about basic working relationships among communication, culture, and technology. First, Videotex offers an innovative approach to interactive cablevision, one in which current impacts of interfacing televisions and computers in home and work environments are directly assessed. Second, the data to be examined-audiorecordings and transcriptions of the meeting-provide the possibility of understanding how language is relied upon to raise, and resolve, routine problems of an emergent cultural and technological apparatus. In so doing, however, it will be shown how the achieved and thus interactive character of "talking technology" and, conversely, "technological talk" are themselves problematic as accomplishments. In this sense, conversation and technology are reflexively coupled: Conversational activities are technological achievements in and through co-participants' methods for getting tasks done, just as descriptions of the impact of specific technologies on everyday life are possible only through the language employed to produce such descriptions.

Sacks observed that "whatever humans do can be examined to discover some way they do it, and that way will be stably describable. That is, we may alternatively take it that there is order at all points." How then, we might ask, does the work of language as a technology, in a technological occasion, get accomplished? What methods/devices/techniques/practices/strategies are reliedupon to get activities-such as "facilitating" a hi-tech focus group meeting done for all practical purposes?

A partial answer to these encompassing questions can be provided by examining the interactional organization of a Videotex focus group meeting. Attention will first be given to a brief overview of Videotex services and discussion of the interactional data to he analyzed in this chapter. Constituent features of "speech exchange systems" will then be described as a way of beginning to understand focus group meetings as occasions displaying characteristics of both casual and institutional discourse. By next examining how the "facilitator" sets up and orients to the business-at-hand, it becomes possible to analyze three problematic instances of "topic organization" as an omnipresent and ongoing achievement-similar to, yet different from, the organization of topics across types of social occasions. Finally, conclusions are drawn about conversation as an intricate technological resource, one in which the workings of communication and culture can be found to be both self-evident and essential in the achievement of ordinary tasks.

## BACKGROUND AND DATA

Within the past several years, pioneering investigations have occurred in the area of *interactive cable television*. One such system has been designed and implemented by Cox Cable Communications, Inc. of Atlanta, Georgia and the Corporation for Public Broadcasting's Office of Science and Technology (the latter having a congressionally assigned responsibility to examine the imple nientation of new telecommunications technologies, as well as such technologies' potential for educational and public television licensees).`

Through Cox's INDAX (Interactive Data Exchange) format, the following description has been offered:

Considered one oft he nation's most advanced interactive cable systems. INDAX uses state-of-the-art cable technology to make possible interactive services such as banking. shopping. information retrieval and education. In an interactive system such its INDAX, the cable television viewer can use a keypad (similar in appearance to a remote control unit) to respond to televised material or to request that specific textual information appear on the television screen. A powerful computer located in the cable operator's system responds to viewer requests." (see also Appendix B)

One technique for assessing users' reactions to Videotex services is the *focus group*. These meetings are typically designed to solicit information regarding users' actual "first hand experiences" with Videotex-strengths, weaknesses, frustrations, and suggestions for improvement. Information of this sort can then be cycled back into the technical and planning dimensions of the industry to better refine, market, and advertise this "technological innovation."

The data reported in this chapter were drawn from an occasion in which eight users participated in a two and one-half hour meeting, facilitated by a researcher involved with collecting and analyzing information from the INDAX project. This meeting was audio-recorded with full knowledge and consent by group members, and transcripts were subsequently produced (see Appendix A for Transcription Notation Symbols). Selected segments of these transcripts are provided, for readers' critical inspection, as evidence of the following claims depicting how the facilitator and users co-produce this interactional occasion:

I 1 Facilitator's initial oricentntionstothe meeting are specifically designed to create

a sense of order for subsequent talk. and users hearing, in the course of establishing a format fir telling and talking about Videotex experiences:

- 2) what might he taken to he small and apparently insignificant "token" behaviors h the facilitator, such as "oka ." 'oh great." and 'unihmni," are found to he sequentially relevant in the nnuntgenient and "granization of "speakership." "rec ipiency, and "topic" as participants gain access to, and yield. the floor:
- 3) The problematic nature of topic organization is evidenced in circumstances wherein facilitator a) orients to users as having volunteered information prematurely. h) works to mark and thus receipt news while c) also preparing to move front passive recipiency in the preparation, initiation, and carrying out of topic shift:
- 4) 1 lie activities noted above are essential in the process of "doing being a facilitator" by moving discussion along and keeping interaction "on track." The manner in which these activities get accomplished <u>reveals. in</u> their sequential organization, a speech exchange system involving both casual and institutional features inherent in the reporting and receipting of-news...

#### FOCUS GROUP MEETINGS AS SPEECH EXCHANGE SYSTEMS

One of the basic and useful distinctions for examining variations in social conduct involves contrasting talk in "natural/ordinary/casual conversation" with "institutional interaction." Best viewed on a continuum, casual talk displays a wider range of possible and expectedly "appropriate" activities. including recurring displays of affiliation and disaffiliation with speakers' claims. In contrast, institutional talk is constrained by such features as the narrowing of activities-a uniformity of interactional shapes and devices. for example-as specific tasks and roles get noticeably worked-out." Examples of occasions wherein participants orient to institutional constraints include (but are not limited to) classrooms, courtrooms, medical, and news interviews." In each of these settings, turns-at-talk are typically *pre-allocated* in the ways that who speaks, in what order, for how long, and on what topic(s) are more or less prespecified or constrained. Such candidates might include the explicit purpose for the gathering, orientations to "appropriate" procedure, and the readily apparent use of questions and answers to organize interaction."

These conventionalized forms of talk reflect marked differences with interactions occurring in non-institutionalized settings. Heritage provides a useful summary of several contrasts which are relevant to the subsequent analysis of speech exchange within a focus group meeting." One noticeable dimension of institutional talk is the *reporter-repartee* relationship: The more "formal" the setting, the more pre-established roles of reporter-reportee are expected and interact ionally (often rigidly) maintained. Witnesses do not interrogate attorneys, for example, nor do patients diagnose physicians' illnesses."- Rather, it is assumed that witnesses and patients have some sort of "news" to deliver, as do those being interviewed in mediated and broadcast news events.

A second and related feature of institutional talk involves how those to whom the news is reported *receipt* such news. Heritage and Clayman independently observe how news interviewers display neutrality in receipting <u>news:"</u> There is a noticeable lack of "alignment talk" between reporting parties and those relying upon questions to elicit news such as news interviewers and/or attorneys. In these ways, talk is designed for an *overhearing audience* including broadcast audiences, judges, and juries. Those eliciting the news typically *withhold* displays of affiliation and disaffiliation. Specifically, as questions are asked and answers provided, third-turn receipt objects such as assessments ("good"/ "how terrible") and various news markers ('oh really"/ "I see") are noticeably absent. Also missing are such objects as facilitators and continuers ("urn hmm" and "uh huh"), typically provided by recipients in casual talk as displays of passive recipiency, acknowledgement, and/or moving toward gaining the floor and, in turn, assuming, "speakership."

The above descriptions of casual and institutional talk provide only a partial characterization of the constituent features of speech exchange systems.

However, this brief summary does offer a lens for assessing the ways in which focus group meetings might be located on the casual-institutional continuum. In the following analysis, an ongoing concern rests with how the talk is adapted to the task-at-hand: that is, how the interact ional order is designed to achieve the business of arriving at some sense of understanding and shared orientation to the situation. Concerns rest with the ways in which various turn-taking practices structure participants' opportunities for involvement. We now turn to an analysis of transcribed instances from the focus group meeting, as visual displays of the methods employed by facilitator and users in the course of reporting (and receipting) Videotex experiences. Following this analysis the focus group, as one type of speech exchange system, will he reconsidered in light of the features described.

### ORIENTING TO TM' BUSINESS-AT-HAND

Perhaps we should begin with the obvious: Meetings often require some "setting up" prior to "getting on with" the business-at-hand. Within the first few minutes of this two and one-half hour meeting, F (the pre-designated "facilitator" of the group) describes to participants what they are here "to do:": namely, "talk about T Indax" and "tell us about it.":

(I) VT: Gnt:1:1.2

F: tint: what were here to do is is (.)

>\\ hat we're here today to do:'?< is to talk about T Indax (1.01 and what lilt what we're do:ine'? here. what this is called this

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(2) F: well hh that (.) <u>format</u> >is kinda what we Hanta do today:' is we s+anna just <u>talk</u> to you< Iih about 1nda.x hit tilt you folks are the experts.

(3) F: so: uni ancwaic\_ mhat 1.1 what welt gonna to today is just kuuluv <u>as:k</u>
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is called a fiicus group.

==> you to Ttill us about it.

It is clear that F is attempting to clarify the purpose for meeting, and several important observations might he drawn from (1) - (3). First, while F's talk is produced as a single speaker's narrative, it is nevertheless designed for users' hearing as a means for creating a sense of social order for subsequent talk. In (2), for example, users are referred to as "experts.", the clear presumption being that experts are uniquely qualified to report significant news regarding their practical experiences with Indax. Second, the arrows (==>) in each segment draw attention to F's own reference to "talk" as the vehicle for "telling" such experiences. Of course, (1) and (2) are themselves only glossed versions of subsequent, actual activities comprising the group's discussions: they are not designed to extend or elaborate on circumstances that have not yet transpired, including the group discussion itself. And in (3), F appears both to bring an extended turn-at-talk to a close ("so: urn a yway.") and to project the relevance of "asking" and "telling" as achievements remaining to be worked-out-in the course of what such a meeting will he shown to he "about." 15

For these and related reasons, (I) - (3) contribute to what Garfinkel and Sacks refer to as the "accountably sensible character" of an occasion." In and through the ways that F is engaging in activities expected and reserved for the "facilitator" of such a gathering, such as initiating and keeping the meeting going, the encumbrances of such a "role" are exhibited and thereby made available for the group's (and researcher's) inspection. It is the group's recognition of F's actions as role and task-specific that allows Indax users to anticipate what a facilitator, as co-participant, might he aiming or arriving at in setting up a meeting of this sort. And with such recognition cones the possibility of co-producing informative and understandable reportings about various hitech experiences. This does not guarantee that reportings will, in all cases, turn out to be relevant and otherwise unproblematic. On the contrary, the subsequent analysis suggests that numerous ongoing troubles emerge involving such phenomena as turn-initiation and completion, topic shift and organization, and in each case these troubles require and receive solutions as the meeting unfolds.

It is the achieved characterof such troubles, and their emergent resolution, that can begin to be gleaned from the following extended segment:

```
(4) VTFGM:1:5.6
   (By F's request, each of the ten participants were asked to introduce themselves, lie segment below begins immediately following the last introduction.)
            13: >I'm eettice snme< so me
      n==>F:
                                        Ok av. B: studies for the (0.2) SD. F: Pardon?=
           B: =connnunications.=
          F: =>You'acpill ticipatedinsome?<=
Ya Flu getting some nosy?
h = > F: = Oh grca:t " h and: > what
               ou're doing right noss? is: is Sort O f on e.
                                                  hmw I
           were hit we're laming to understand Ore Indax system. (0.5) trying to s:ee shat potential. it has: for all kinds of uses
           an: (0.2) and >trymg to get some feedback Iruinyou? hhh you you folks really do: know >m:ore about this system: < than (0.7) >than T almost anybody else in the country.
          there aren't a thousand people
          in the country. < .hh that kno:(ss ) as much about this? ((.a) 1 potential system as L)
            ou folks do. .hhh >so T that's why we wanna talk to you. < .hh an(d) we wanna find out everything that "e can about. it and then: use your opinion hh to help guide the future
          develo ment of the system.
            (1.0)
           So \ou*rc It iou'rc sit tine
                        I house
      F: here representing a million people Sor whatever::5 .lilt h
                                                                                          11
      B1:
                                      1
                                 >uh huh< _
      BJ: =foreign students: (.) fr um=
                            11h huh?
c==> F:
      BP = >all over the wor:Id.< _
   F: =Uh huh=
      BJ: =and um: >1 use it quite a hit< for: their studies (experience in) studying English I.) it's the ", or:ds
h==>_{F}:hhh_{T} O:h! interesting=
      BJ: =the meanings ( 1.0) uh: they use it
          >quite a hit.<
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```
know (0.2) or (to you no::t use it >cuz
     if you don't use it that's just as important
     to find out. <=
B: No I use it myseaf I use it u:lt I like the games
       (LO)
       (tin hmm?
 II
      B: u::mm (0.2) course my- >1 had an eighteen year old girl that goes to school she (catches) the soap operas (as she sees fit) so we check
            the< hhh soap operas that she (().6) ju st missed?
           Ah hah? (.) you like the soap opera (dia vies)
                I
      B:
                u:mm=
c==>F: =uh huh?
      B: TV guide um:(.) what's goin on in town for the foreign students'? >(are ready to) go sce< _ c==>F: =Urn hnun?=
      B: =u:mm (.) good restaurants'? (.) uh: what's what's happening on weekends? (.) that they can go see (1.0) a:h >just (a)bout ev'rything <=
c==>F:=Uh\ T hit h
                     th at's available=
a/3=>F: =(o)Tkay hh and I know you're a real f:an of hulax cue you ss ha- schat do _{yi} use it for
                           I
                                                       I
       Jo: Oh ya I think this-
                                                       that's J- the thing of the future ((continues))
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As noted, this segment occurs immediately after group members introduce themselves, an activity that followed F's "setting up" the meeting in (I) - (3). In general terms, (4) above officially marks the initiation of "getting on with" the business of actually talking with users about their experiences. An understanding of how this task gets carried out might begin by reference to the types of activities (arrows 1-3, a-c) in which F. as facilitator, produces in sequence as the talk progresses.

Before turning directly to these activities, however, it is important to stress the relevance of "sequence" as consequential to the task-at-hand. Any sense to be made of segment (4) is most obvious when contrasted with examples (1) - (3), for now F's actions noticeably constrain (and are constrained by) the turns-attalk engaged by other parties. These engagements have much to do with how and when turns begin and are completed through such features as turn transitions, placements, and constructional-units; the ways in which speakers self-initiate and/or are invited to talk through turn distribution and allocation; minimal to extended turn size; and the projectability of each and every utterance-insequence, involving the work an utterance night be doing and its possible trajectory. These recurrent features of turn-taking are collaboratively organized en route to getting the meeting accomplished, displaying in their organization participants' orientations to the moment-by-moment contingencies of interaction.

#### WORKING THROUGH Topics: THREE PROBLEMATIC INSTANCES

Within (4) above, (I==>, 2==>, and 3==>) draw attention to certain behaviors enacted by F that are recognizably facilitator-like. The elaborated turn marked by (I==>), for example, closely resembles F's actions in (1) - (3): Yet another attempt is nude to "set up" the discussion by describing to users the value of their knowledge, the desire to "get some feedback from Xou?" for developing the system, all of which is glossed by "we wanna talk to you" as with (I). Exactly why this turn emerges at just this juncture in the interaction rather than immediately preceding or following group introductions, and how the emergence of this turn marks a trouble-source in this sequential environment, will be addressed shortly.

The turns highlighted by (2==>) and (3==>) indicate what would seem to be basic devices for initiating a topic and keeping a discussion going. namely, asking users questions to elicit information. As with F's actions in (I==>), however, these questions might also be best understood within (not isolated from) the sequential environments in which they are occasioned: that is, by considering what interactional work preceded and thereby paved-the-way for these questions and topic shifts.

However, in accounting for the sequential relevance of F's actions in (1==>), (2==>), and (3==>) it is important not to overlook the comparatively small and (upon first notice) apparently insignificant behaviors marked by (a==>, "okay h==>. "oh great", "oh interesting", "all hah": and c==>, "um hmm", "uh huh"). These tokens are not randomly or mistakenly placed in the course of interaction, but rather accomplish specific and ongoing work by participants. By examining more closely the three portions of (4) involving (1,==>, 2==>. and 3==>), and the problems implicated in these productions. it is possible to gain an appreciation of the rather intricate technology inherent in a facilitator's attempt to get such a meeting underway.

#### Displaying "Not Yet Ready" for Information

F: use it for studying English what (.) you

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Let's once again begin at the beginning:
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(5) VTFGM:1:5
B: >1'm getting. some< so me
I I

a==>F: Ok ay. B: studies for the (0.2) SD. F: Pardon'?=
B: =communications.=
F: = >You've participated in some?< _ B: Ya I'm getting some now?=
h==>F: =Oh grea:! h and: > what you're doing right now? is: is sort otone.
I I

B: (hmm)
1==>F: we're hh we're taming to undcrsta:nd the
```

In (a==>), F places an "Okay" in overlap with B's self-selected (and quickly delivered. i.e. > ... <) attempt to volunteer information and initiate discussion. But why does an "Okay" get placed at just this point? Upon initial inspection it may appear that F's "Okay" acknowledges and/oraffiliates with B's objective-offering a telling about current involvements with "some studies." Yet an examination of what happens next in the sequence, in unison with what occurred prior to B's turn (introductions) suggests an alternative and even problematic explanation.

Here it is seen that F's "Okay" might be heard as a dual-orientation to this interactional moment: I ) It marks a closing of prior activity (introductions);"

2) By so doing, it also displays a transition-readiness to move onto the next activity by once again assuming speakership and hence the role of facilitator. "

F does eventually gain the floor as evidenced in ( I==>), but this does not occur without interactional work designed for this very possibility. In particular, F seeks clarification ("Pardon?"), perhaps because B's self-initiated turn was unexpected or otherwise not oriented to by F at the precise moment at which J was in transition to next topic/activity. In not receiving clarification, however, Fthen issues an "other-initiated repair" in next turn ("You've participated in some?") by partially repeating a portion of B's earlier utterance.¹ This repair initiation evidences a trouble-source in prior turn(s), and is offered as a means of remedying problems with understanding what B is "up to"-that in fact B is in the process of volunteering information, and appears to be pursuing an opportunity to discuss these experiences.

By turning to (h==>), it is clear that F has now attained the understanding sought through repair. The task now remains of what to do "next" with such information-to continue or terminate B's volunteered topic'? As a solution to this problem, F's "Oh  $\underline{r} \sim .$  elit !" both marks the news of and positively assesses B's volunteered information." Yet this assessment token is decidedly not projecting the status Of a recipient who is passing the opportunity to take a fuller turn, given that another participants' turn is already in progress. In fact, "oh" + "assessments" are often placed immediately prior to a topic-shift and function to

enforce recipient's coming to a stop (and are thus closure-relevant)." h) this specific instance. F sinutltaneously moves alrav from B's continual volunteering of information and toward the elaborated turn in (I==>)-a transition-point at which the closing of prior topic (B's telling) promotes an opening for extending alternative topic(s). In response. B appears to recognize with "harm." and orients accordingly by not continuing to offer additional information.

One way to summarize the interactional work in this segment is to suggest that F. as facilitator, displayed a "not yet ready" orientation to B's volunteered information. By opting to shift the focus of discussion to what eventually became (1==>), rather than pursue B's experiences in more detail. F effectively deleted the trajectory of B's talk by pursuing an alternative course of action. The "Okay" and "Oh r !" tokens accomplished important work in this segment. and in each case indicate just what F was attending-to at specific points in the talk: Closing down prior and moving to alternative topics.

It should not be surprising that B and F display contrasting agendas in this brief exchange. In (1)-(3) F strongly encouraged participants' involvement, and uncertainty about procedure is expected in light of the fact that the actual discussion-the first order of business-had yet to get underway. Nor is it surprising that these interactants rather quickly resolved the problematic nature of the talk, for such circumstances are routine in conversational organization. Of course, neither of these observations are intended as a way of discounting B and F's collaborative efforts. On the contrary, they function to complement how B and F were, in the first instance, orienting to the contingencies of these circumstances at a moment's notice. The technological details of this work are evident within participants' organization of topic(s).

### On the Fringe of Recipiency and Speakership

That B was not the only participant to volunteer information upon first opportunity, and perhaps "pre-emptively." is apparent in the following and second segment extracted from (4):

```
(6) VT:FGM:1:5.6 1==>F: .
            you folks do..hhh >so T that's s+hy we wanna talk to you.< .1111 an(d) we wanna find out everything that we can about it
           vi\,sit\, opinion .hh _{\it EI} help guide the future deye 0 meat of the system.
               (1.0)
           So you're .It s m'te sit ling
      13.1:
                          I house I
     F: here representing a million people $or whatever::1i hh h
                             11
      BJ:
                              1 hot] se
                                    1 1
                                   >uh huh<
     B.1: =foreign students: (.) tr 0111
                             Uh huh? BJ: = >all over the nor:Id.< c==> F: =tJh huh=
     BJ: = and urn: >1 use it quite a hit< for: the:irstudies (experience in) studying Fnglish (.) it's the wor:ds
                      1
                          - 1
                                        1
                                 T O::h! interesting=
h==>F:
                       hhh
      BJ: =the meanings (I .0) oil: they use it
          >quite a hit.<
2==>F: What else I do the rest of you use it for
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```
    (1.0)
    F: use it for studying English what (.) you know (0.2) or (to you nova use it >cuz if you (to[)'] use it that's just as important to find out.< =</li>
    B: No 1 use it ntvse:If I use it u:h I like the games
    (1.0)
```

In overlap with F's formulation ("So you're .11 you're sitting here representing a million people \$or whatever::\$ .hhh") of (1==>), BJ twice prefaces a telling of herexperiences. As BJ Continues, F immediately and repeatedly (c==>) receipts the telling with three "uh hub's". Once again, the question can be raised: Why are they placed at just this point? One probable answer is that F was simply being attentive to BJ's telling, indicating interest and acknowledgment. As was mentioned earlier, a key dimension to facilitation is receipting reporters' news. However, it may not be sufficient to limit the analysis to F's "being attentive.' As Schegloff suggests:

When 'till hub's etc. ale considered in the aggregate. then, the characterisation of the class as signaling attention, interest, or understanding appears equivocal. Although it can be argued that attention and understanding are generically relevant in <u>conversation</u>, no ready account is at hand (when the aggregate of cases is considered for why these issues need specially to be addressed, why they are addressed with these tokens, why addressed at these particular points (<u>if. indeed. it</u> is at particular points, on this account. that these tokens are placed)."

Given the equivocality of "being attentive," then, what alternative characterization (if any) exists for these "uh hub's"?

By initially observing what follows the three "uh hub's," it is apparent that F's (b==>, "O::h! interestin(T=") occurs immediately prior to a topic shift in (2==>). First, F's inbreath (.hhh) in (b==>) suggests that F was headed for

speakership even prior to the oh + assessment, in that inbreaths so placed typically occur prior to turn onset. Second. F's (2==>) is an "unmarked overlap retrieval" that effectively deletes BJ's intermediary turn and in so doing, displays uncontestable rights to the floor.'-' Strikingly similar to F's "Oh greaa!" in (5), F's token in (6) also marks the news delivered by BJ, positively assesses the information offered, and works toward a transition to the next topic as F relies upon a question to select the next speaker(s).

With these activities in mind, F's "uh huh's" might now he described as (Ii splay rig a 1ii'iyiai'edncs, s to .vhifl topi '. As Jefferson notes, "uhhuh's" routinely evidence a step toward speaker-readiness and thus a "recipient's orientation to some ongoing talk as sufficient and terminable.""

Throughout (6), therefore, we have an instance where tokens such as 'nh huh" and "oh interesting" simultaneously resolve the problem of attending to the current speaker's talk. while also paving-the-way formoving onto the next topic. Ill these ways, through the course of BJ's brief telling, F's facilitation amounted to the work of preserving status of recipient. co-participant's role as teller, and yet remaining positioned to quickly assume the next speakership. Though seemingly precarious, working on the "fringe" of recipiency and speakership is par for the course as interactants achieve topic.

#### **Marking Topic Shifts**

The final segment from (4) begins with (2==>) where, as noted previously, F shifts topic by asking a question. Of course, merely asking a question does not guarantee uptake and, following a (1.0) pause. F qualifies a query as a means of eliciting a not-yet-forthcoming response:

```
(7) VT: FG,1:t0
      2 ==>F: What <u>else</u> j-do the rent of you use it tier (t.1))
            F: use it for <u>studying</u> English what (.) you know (0.2) or do you <u>no:a</u> use it >cu, it you <u>don't</u> use it that's just as important to 1 in(1 out. < =
             B: No I use it myself I use it u:11 I like the games
                        (1.0)
                   t'm\ \underline{_{111111111}}
              Ш
             B: u::mm (0.2) course MV- >1 had an eighteen year old girl that goes to school< she misses the soap operas >she doesn't get'ta see it so si e
                   check the< hhh soap operas (hill she (n.h) n st missedo
                                1
                   Ah huh'.' I-I you like the soap opera (dia ries)
     h==>F:
                       1
                            - 1
             13:
                        u:n1n1=
     c==>F' =uh huh?
             B: TV guide um:(.) what's gain on m toyon for the foreign students'? mare reach to) go see < c > F: = Um hunt =
             B: =u: nun (.) good restaurants? (.) uh: hat's what's happening on s eekends? (.)that they can go see (1.0) a:h >just (a)bout cv'rvthmg<=
                                                                                     // B:
                                                                                                                    th at's available=
                   \mbox{\sc ailable} = \mbox{(o)TUN'} \mbox{\sc Jill} and I knob' voule a real 1:1111 of
                   Indax cur you wha- what do a use it for
                                      Oh ya I think this-
                                                                     th at's
             Jo:
                   I the thing of the future (0.8) that thing right
                   there (.) vkith some little impro:vments ((continues))
```

With this projectability in mind, it now becomes possible to observe how F's "(o)Tkay" in (a/3=>) is placed precisely at the end of B's three part list, with no gap tar overlap (thus latched, =), as a pre-closing device for eliciting continents front next speaker.

#### Summary: Analyzing Facilitated Interaction

Having worked through several key features of (4). it now becomes possible to describe how the interaction comprising this occasion--as a speech

exchange system-might be located on the casual-institutional continuum. This focus group meeting might best be situated *nrichrcrl* on such a continuum. It displays a variety of features typically associated with each generalized type of speech exchange.

First, it is clear that this discourse is. to some extent, both formalized and task-specific. For example, the meeting would not have occurred if it had not been scheduled, facilitatorand users' roles were specified in advance, a sequence of "introductions" occurred the facilitator set up the meeting for an overhearing "audience" and proceeded to structure the unfolding discussions, and the reporter/reportee relationship was maintained (at least in part) through questions and answers.

Second, and in contrast to more formalized institutional talk including courtrooms and news interviews, the facilitator/reportee did not remain "neutral" by refraining from displays of affiliation. F's frequent continuers and assessments ("uh huh?" oh great") displayed considerable alignment with the users' nest's reports, even though such work was shown to be more than simply affiliative in the ways topics came to be organized. However, just as (4) does represent a sequence involving the first opportunities to offer and receipt news/ tellings, so might F's frequent affiliation and alignment be heard as somewhat 'overdone.'Two different, though perhaps interdependent, accounts might be offered in this regard. On one hand, in getting such a meeting underway and attempting to set a "proper tone" for reporting and receipting news, it is not difficult to understand F's efforts as moves toward de-formalizing the occasion. Another possible explanation involves framing F's alignment as attempts to minimize possible and emergent troubles with terminating and shifting topics. Put simply: Just because a facilitator is "responsible for shifting topics and thus moving the discussion along, it does not necessarily imply that users' tellings and experiences be treated as unworthy or in any way inappropriate. Whatever the reasons motivating F's actions, it is also clear that details such as how users selfselected turns-at-talk (at times, preemptively) to volunteer information also differs from more formalized settings.

It remains to he seen how the meeting continues to unfold. Questions may now be raised about what additional methods F employs to elicit news reports. not to mention the kinds of troubles emerging when, for example, users seek clarification of F's topic elicitors and/or are treated by F as though the discussion has gotten "off track" (two instances of which are briefly examined below). These are more encompassing activities comprising such a focus group meeting, extending quite beyond the present analysis. However, it is important to note that these and related activity-types are intricately woven within "topic organization," and in each and every instance require working out by and for the participants themselves.

As noted earlier, F's first and last actions in extended segment (4) involved "okay" as a pre-closing device for topic shift. Numerous additional instances of "okay" have been located throughout these and other transcripts. pointing the

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direction toward gaining an understanding of "okay" as topic shift-implicative. These data-collection strategies are necessary for locating and substantiating the patterned nature of F's facilitations, as well as how interaction as a "technology" or "ni achinery" is ordered across occasions. Inherent in the claim that language is "technological" resides the responsibility of searching for recurring instances of a given "phenomenon," locating the occasions of its use, and determining the shape of its organization." Only by so doing can claims for social structure be put forth. While the road toward "universality" is indeed arduous, the goal of advancing each step along the way is to promote a cumulative base for subsequent and more encompassing inquiries.

While it lies beyond the scope of this chapter to offer a comprehensive analysis of "okay" in conversational organization, just as several constituent features of "topic organization" have only been sketched in the analysis of segment (4), it is important to rely upon the analysis provided as a possible map for pursuing such a phenomenon. This pursuit has been extended with the Videotex focus group meeting under investigation, and the instances examined herein begin to evidence how F does, in this occasion and for these tasks, repeatedly rely upon such a device to terminate prior and move on to next topics. The key issue. Of course, has more to do with the sequential environments in which marked and unmarked "okays" occur, including any and all sequential consequences and troubles for topic organization, than with simply locating "okay" as a pre-closing device or "discourse particle."

# CONCLUSION

The preceding analysis was offered in order to gain a reflexive understanding of language, technology, and culture by providing empirical (microanalytic) evidence of more global (macroscopic) assumptions regarding technology in everyday life activities.") - It also displays the intricate and altogether innovative nature of conversation as a technological resource, the organization of which is ultimately rooted in practical circumstances of everyday choice and action. By providing readers with actual instances of interaction, and in so doing inviting critical and shared inspections of the constituent features of a 'hi-tech occasion,' it becomes possible to formulate relationships among "evidence and claims" in ways having specific, observable consequences. How else might language be described as "technological" if, for example, the facilitation of a focus group meeting was not shown to be an achievement comprised of identifiable and recurring features? As it turns out, it is the re-specification of the ordered nature of these features that comprises the analytic exercise of accounting for talk and its manifold possibilities. Without such re-specification. it is likely that everyday conversations as communication technologies in their own right-would remain taken-for-granted and in these ways glossed as resources for producing and refining technological advancements such as Videotex.

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By examining closely F's methods for setting up and getting on with the interaction in segment (4), problems with "topic organization" became apparent. Clearly, working through "topics" is itself a cultural enactment. However, a wide variety of other segments, extracted from the two and one-half hour recording and transcript, can also be examined to reveal unique features of the "culture of technology." Consider the following instance:

 $\begin{array}{c} \text{(s)} & \text{VI':FGNI:t^{I}} \\ \text{Ju:} & \text{.} \\ \\ & \text{either vertically horizont(ally) or di(} \end{array}$ 

```
BJ: And so athre Ju: = and it won't heap.

| BJ: you know T 1: feelthewayshe didthat/uhweare.) .(- fightingtheoontFluter:
| hhanduh-but | 1 |
| F: Urn hnun | 1 |
| BJ: still this uni uh. iits a challenge.=
| Jo: -01 cowli make taconw:ses on Na |
| BJ: > F: = Uhkay hit now- ya know those are for the games let', takentache like the h:ealtheantes ((continues))
```

Prior to this segment, F was silent for over two minutes. During this time users discussed a variety of experiences with Videotex technology, including the "topic" noted above by BJ: "f:ighting the computer:". This reference begins to indicate ways in which users anthropomorphize machines, including computers, by attributing human-like actions and even intentions to how and why the computer "behaves" as it does. For example, consider Jo's "Or you'll make two mo::ves on ya". One avenue for research inquiry, therefore, is to examine how interactants co-produce descriptions, such as BJ and Jo above, as a means of assessing ways in which inanimate "objects" can be oriented to as, essentially, interactional partners.

Yet also notice that within this sequential environment, F does receipt and mark a topic shift with " Uhkay\*ztt the end of this segment, moving the discussion onto"h::ealthgames." Need these two activities-"anthropomorphization"and "facilitation/topic shift"-be separated in analysis'? Any or all answers seem to depend upon what questions researchers and/or interactants might be asking, and if something like "talking about the computer" may or may not be deemed relevant for a given purpose such as a focus group meeting and/or research

inquiry. In any case, it cannot be overlooked that in this sequential environment the two "activities" emerged interactionally and thus must be treated as displaying interrelationships (at least for the participants involved.) A final and similar instance appears below:

```
(9) VI':FGM:I:" Jo:
                  >like for instance< the o:ld channel
                 F:'uh. fairchild? .hh when it he:at You:. they'uh:: o- >one of the gantes < i'wa i'wa ( t) I (think) it was some type of I tic tac to:e
                  S~ It YOU: L(3::SE TUR:KEY!! ((tough voice))
       t==>F: $Uh okay heh heh$
             Jo: an(d) i-i-i-i- Go(d) it uh ir:i fates
       a==> F:
                        (And) you feel kinda <u>$ba:</u> :d h uh$?
                                                      $Ya::$ 2==>F: Iih o hay
             Jo:
                        >Th at's allright I call my
                   computer. < d- <u>dununy?</u>
THEH HUH till hch
             F٠
                        $Uh h till till hch$
             Jo:
                               > Well see that's a nice th _{\mbox{tip}} <u>about</u>
              lu: =heh heh ($
              JO:
                          say you were till .hh all the COMM unica tion
                     with it=
       3==>F: =$Okav$
              JO: you can cuss it / out an it wont answer
                   you back=
                        1
                         Hell hell bell lieh
              Ju:
                                    'hell hell heh
              Jn:
                                                Um hnun an' >that's kinda
                   nice huh < .hhh= JO:=Y a:.
```

4==>F: O kay\* .111, um: le- let's talk about (c ct) some other issues of concert. We talked a little bit about p vary ((continues))

Among the rather diverse phenomena that could be examined in this segment, including shared laughter and collaborative descriptions of the computer. it is again apparent that "anthropomorphization" co-occurs with F's repeated attempts to regulate topic. In (a==>) F twice offers affiliative assessments that could be argued as topic-terminal queries. Similarly, each of tile "okays" appears to possess "speakership associated" qualities. For example, (I==>, 2==>, and 3==>) get overlapped or latched by the next speaker, and F selects not to produce an "okay + topic initial elicitor." In (4==>), however, once the laughter had "played itself out," F prefaces the topic shift with an "okay" and moves the discussion onto a related set of issues.

In light of F's repeated (and eventually successful) attempts to shift topic, it appears that Jo's and Ju's descriptions were deemed irrelevant and/or somehow "off topic" to the business-at-hand. Clearly, one task of facilitators/ reportees is to keep interaction "on track," and this instance provides a clear indication of the methods and persistence involved in "steering" the discussion back to those topics designated as "important" by F. These and related options are legitimately available to those institutionally responsible for an occasion's focus and purpose.

One final note: Upon re-examination of segments (9) and (10), and throughout the entire recordings/transcripts of this focus group meeting, it is clear that Videotex offers technologically sophisticated services to a wide variety of users. As experts, these individuals rely upon their experiences "interacting with the computer" to report news about the system and its operation. As Turkle has noted. "The computer's reactivity and complexity stimulate a certain extravagance of description."" Yet, "there is something about people that makes it impossible to capture our intelligence in machines." perspectives and analyses developed in this chapter exemplifying language a.s technology, the conclusion might best be drawn that Videotex interactions both symbolize and embody the "bedrock details" of such an impossibility.

#### **NOTES**

I See Enianuel A. Schegloff. "Analyzing Single Episodes of Interaction: An Exercise in Corrcersation Anah sis. "in a Special Issue on Language and Social Interaction. ed. Douglas W. Slay lard. So( ial l'.nrh,dw; v Quarter/ 50( 1957): 1)11-I 14: Emanuel A. Scheglofl. "On an Actual Virtual

Servo-Meclumisnt fin' Guessing Bad Ness s: A Single Cam Conject ur." in a Special Issue on Language. Interaction. and Social I'rohlems, ed. Douglas W. Maynaid. So, ml Prnhlentc 35 (1955): 442-257. With increasing regularity. COMM uniauion researchers are rehing upon conversation analysis (CA) as a viable method fix examining the organi/ation of talk-ininteraction. In brief, the basic research procedures of CA include the collection of audio and/or

video recordings of interaction. the careful production of transcriptions as textual records of the talk, repeated listenings of recordings in unison veith transcripts, and written analyses of findings. See: John Heritage. Gut(inkel and [tlnwnlc't/todolo, v (Canthridge: Polity Press. 195-4): Robert

#### 216 Connection tutu tit( '('tiltnre of 'let $cost/(\cdot v)$

Hopper. Susan Koch, and Jenny Mandelbaunn. "Conversation Analysis Methods." in ('mnixanpoTory Is.tiues in Language and iscourse Princesces, ed. Donald G. Ellis and William A. Dona ha ue (Hillsdale, New Jersey: L. Erlhaum Associates. 1986). 169-186: Sequential Or,, wrcatiott of

conversations Activities, ed. Way ne A. Beach, Special Issue of the ICesrrrn.l. It(I/O) S/re or Ir Communication 53 (1989).

- 2 Harvey Sacks. "On Doing 'Being Ordinary'." in Situmoes of Social Action: Studies in ConcercationAnalysis, ed. J. Maxwell Atkinson and John Fleritage (Cambridge: Cambridge university Press, 1984), 413-414.
- 3 Harvey Sacks, "Notes on Methodology," in Strut aaz°s of Social Action, 26-27. 4 Sacks. 22.

tappi5 A similar videotext service, Prodigy' Services Co., has been designed and implemented by Sears and IBM. As overviewed in the San Diego 77-ihune (9-21-88), the system involves home shopping, information, and entertainment: "... San Diegans will he able to let their fingersng happily on the keyboard of a personal computer-do the shopping and banking. make travel arrangements and tap into a variety of sports, news, stock market and lifestyle information. Prodigy's services also include advertising and distribution networks via the Prodigy Interactive Personal Service. These and related options are available through "a low-cost modem the size of a cigarette pack that is simply Plugged into the hack of the user's PC and has no

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ad liusted." As a result of spending "more than 530 million on advertising over the next 15 months is appeal in order to stage a media blitz unparalleled in the videotext industry." the goal rtt to to a market broader than "gadget-happy computer huffs.... We're looking to attract folks beyond the computer hobbyist."

AT&T's contributions to the videotex industry include the Sceptre terminal and keypad. as utilized by Gateway Southern California (see Appendix B).

- 6 "Project Report," University of Nebraska Educational Television Network and Division of Continuing Studies (1982), I. This project report provided a useful overview of current activities in interactive cablevision. However, the actual audio-recordings and opportunity for microanalysis were provided through a grant front the Communication Research Center. San Diego State University. directed by John Witherspoon.
- 7 See J. Maxwell Atkinson, "Understanding Formality; Notes on the Categorization and Production

of 'Formal' Interaction." BriticIrJournal of Snciology 33 (1982): 86-117.

8 See Paul Drew and John Heritage. eds. Talk at 11014: So(ial huerac lion in Inctinuiorral Sertirr.c

(Cambridge: Cambridge University Press. forthcoming). 9 In respective  ${\tt e}$  order, see: Alex Melloul. "The Organization of Turns al Formal Talk in the .

Classroom," Langua,, e in Society 7 (1978): 182-213: Hugh Mehan. Learnin,, Lessons: Social Organization in the Classroom (Camhridge: Harvard University Press. 1979): J. Maxwell Atkinson and Paul Drew. Order in Coma The (Irganisation of I crhal Interac Lion in .Judicial Settings (London: Macmillan, 1979): Douglas VV. Maynard, Inside Plea Burgattnn,, (New York: Plenum Press, 1984); Richard M. Frankel. "Talking in Interviews: A Dispreference for PatientInitiated Questions in Physician-Patient Encounters." in Interac nc nal Cango tcrccol. George Psathas (New York: Ablex. forthcoming). 162-231: Christian Heath, "talk and Recipiency: Sequential itn in Speech and Body Movement," in Situcnres of Social Action, 247

265: John Heritage. "Analyzing News Interviews: Aspects for the Production of Taik for an Overhearing Audience," in 1/amlhooko (Dicrouc c Anahsis. 6 o/une 3: Discourse and Dtalo,uc, ed. Teun van Dijk (London: Academic Press, 1985). 95-117: David Greathach, "A Turn-Taking System for British News Interviews." Lammagc in Sot ietr 17 (1988): 401-430: Steven E. Clayman. "Displaying Neutrality in Television Nesss Interviews." in Special Issue of SO;U/Pivrhlcm.s, 474-492.

- I(1 See Harvey Sacks. Emanuel A. Schegloff. and Gail Jefferson. "A Simplest Systemalics for the Organization of Turn-Taking for Conversation." Lml,uage 4 (1974): 696-735. 1 I Heritage. "Analyzing News Interviews." 112-116.
- 12 Of course, both witnesses and patients can and do rely upon specific interactional techniques for dealing with constraints enacted through the pre-allocated nature of the setting. In Courts, for

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esain III e. Lie fell dants tic img. cross et it in tried routine Ic orient to attorneys' questions as accusatory by constructing excuses (justifications, rationalisations) into their answers (see Atkinson and Drew.Ordcrin('sint.Cha ters2.3).anul/orb) genet atingalternatice andcomPetingdescri Plions ofpas(scenicdetails(SeePaulDress."AnalyiingtileUseofl,anguageinCourtrooulInteractiOn," in I/andhook of Disc nurse Analysis, 133-147). And patients have been shown to employ

hod nuwements Such as mslural shifts. kicks, and !-gestures in order to dis1play " reci pienc v, `and I

in so doing eliciting involvement front co-interactant (see Heath. "Talk and Recipiencs").

- 13 Heritage. "Anal) zing Ness Interviews," 96-1(11: Cla)man. "Displaying Neutrality...
- 14 See Gail Jefferson. "'Caveat Speaker': A Preliminary Exploration of Shift Iniplicative Recipienc)' in the Articulation of Topic." End of Grant Report-Mimeo (London: Social Science Research Council. 1981): Emanuel A. Scheglofl, "Discourse as an Interactional Achievement: Some Uses of uh huh' and Other Fit ings that Come Between Sentences," in Anah\_ine Dim vnuse: Te. vtcmdTulk--Grur., erounLMirersitxRoundtableonLan.uc(,esandLinvuisric;c()Washington D.C.; Georgetown University Press, 1982),71-93,
- 15 See Jenn Mandelhaum. "InterPersonal Activities in Conyersational Storytelling." in Su'(1aential Orgganzation of Cornersational Aniritiec, 114-1'\_6.
- 16 Harold Garfinkel and Harve) Sacks, "On Formal Structures of Practical Actions." in Diem etical So(inln, c, ed. J.C. McKinnes and E.A. Tit akian (Ness York: Appleton-Century-
- 17 For a discussion of "okay" as a Pre-closing device in telephone conversations. see Emanuel A. Schegloff and Harvey Sacks, "Opening up Closings." Semiotic a 7 (1973): 289-327.

- 18 See Emanuel A. Schegloff, Gail Jefferson. and Harvey Sacks." T'he Preference for Selt-Correction in the Organization of Repair in Conversation." Language 53 (1977): 361-382. See also Scheglott'a discussion of remedying problematic hearings and understandings in "Discourse." 87-89,
- 19 For a more detailed analysis of "oh" tit conversation, see John Heritage, "A Change-of-State Token and Aspects of its Sequential Placement," in Strurnn cs of So(01,1(lion, 299-345, 20 Jefferson, "Caveat Speaker, - 62-66,
- 21 Schegloft. "Discourse." 79.
  "Sec (fail Jefferson and Emanuel A. Schegloff."Sketch: Some Orderh Aspects of Over lap in I I
  - Conyersauton." NIIIIICOLIaph in author's possession (1975).
- 23 Jetfersort. "Caveat Speaker." 26.
- 24 See Jefferson. "Caveat Speaker." 30-31. for a discussion of how certain tokens come off "as utterly spurious and may he produced to he seen as utterly spurious ... given our Still Imgermg sense of the triviality and transiency of acknowledgment tokens in general."
- 25 Jet(erson, "Caveat Speaker," 32.
- 26 Graham Button and Neil Casey. "Generating Topic: The Use of Topic Initial Elicitors:" in . Stmtures o/ So( jul icction. 169-177. See also Douglas \V. Maynard, "Placement of Topic Changes in C'onsetsalion." Semiotic a 30 (198(1): 263-290.
- 27 Gail Jefferson. \*'I,ist Construction as a 'I' ask and Interactional Resource." ## 1111C/M /10110/ Competent c. 13.
- 28 See Wayne A. Beach, "Orienting to the Phenomenon." in Cooununitation Fcarhook / ~, ed. James A. Anderson (Beverly Hills: Sage Publications. in press).
- 29 SeeDehoiahSchiffrin. Dictours crthok crs (Cambridge: Cmnhridge Universit Press. 1987). 102. 138.
- 30 See. for example, Emanuel A. Schegloff, "Between Macro and :Micro: Contexts and Other Connections." in The Micro-Macro Link". ed. James Alexander. B. Giesen. R. Munch. and N. Slue Iset (Berkele): University of California Press, forthcoming).
- 31 See Sherry Turkle. 7/u\*.S';' s ut Stl/. Com/m grs and the 1/mncutS'Inrit (Ness York: Simon and Schuster. 1984), 14.
- 32 Turkle, 19.

#### 218 Communication and the Culture of 1 echnology APPENDIX A

(From Sequential Organization o/ Conversational Activities, ed. Wayne A. Beach, It esters, Journal of Speech Communication 53 (1989): 89-90.)

### **Transcription Conventions**

The transcription system employed for data segments is an adaptation of Gail Jefferson's work Isee J. M. Atkinson and J. Heritage (Eds.), Sn\*uctures o/Social Action: Studie.s in Conversation Anal sis, London: Cambridge University Press, 1984, pp. ix-xvil. Symbols are employed to provide vocalic and prosodic details (e.g., pauses, word stretch and emphasis. intonation, aspiration, etc.) so as to preserve the integrity of recorded interaction. The orthography is designed to capture how words sound, but not at the expense of making the transcript unreadable. Abbreviated information, provided prior to transcribed segments, index location and original source from which data were drawn.

Swnthol	Name	Function I	Brackets	Indicate beg innings and	d andings of availannin	a uttown acco
				, ,		-
		2. =	Equal signs	Latching of contiguous ut	terances. with no inter-	vai or overiap.
3. (1.2)	Timed Pause	Intervals occurring within and between same or different speaker's utterance, in tenths of a second.				
4. (.) 5. ::.	Micropause Colon(s)	Brief pause of less than ((1.2) Prior sound. syllable, or word is prolonged or stretched.				
		More colons indicate longer prolongation.				
6	Period	Falling vocal pitch or intonation. Punctuation marks				
		do not reflect grammatical status (e.g., end of sentence				
		or question).				
7. '?	Question Mark	Rising vocal pitch or intonation.				
8. ,	Comma	A continuing intonation, with slight upwardordossnward contour.				
9. <i>T.1</i>	Arrows	Marked rising and falling shifts in intonation.				
		1(l. °°	Degree Signs	A passage of talk noticeab	ly softer than surround	ling utterances.
11. ! 12	Exclamation Hyphen	Animated speech tone. Halting, abrupt cut off of sound. syllable. or word.				
13. <i>cold</i> 14. OKAY	Italics Vocalic stress CAPS	ress or emphasis. or Underline Extreme loudness compared with surrounding talk.				
15. > <	Greater than/	Portions of an utterance delivered at a noticeably				
< >	less than Signs	quicker (> <) or slower (< >) pace.				
16. hhh	FFs	Audible outbreaths, possibly laughter. The more h's.				
hhh		the longer the aspiration. Aspirations with superscripted				
ye(hh)s period indicate audible inbreaths. H's within parentheses						
		shark within-sp	eech aspirations, pos	ssibly laughter. 17. ((noise))	Scenic details	Transcriber's comments (e.g., gestures, non-
speech						
		sounds).				
18.( ) Parentheses Transcriber is in doubt as to word, syllable, or sound. Empty parentheses indicate indecipherable passage.  Lun ucr;e As and In I echnologV 219						

Often preceding an inhreath.

Relative closed or open position of laughter.

laughing talk hetwcen markers.

Double lelthand brackets undicate utterances linked together, begun sinuthancoush.

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As evident from the 1984 Gateway Southern California brochure advertisements below, the "interactive" in Videotex cable services consists of "communicating with your TV" through the Sceptre terminal and keypad (a trademark of AT&T company). Described as "tsvo-way communication Ithat! opens new channels of communication," it is useful to contrast these technological orientations and achievements with conversational activities comprising a focus group meeting. While each is a collaborative production, the technology of conversation is a unique exchange system in which speakers and hearers coproduce and thereby constrain turns-at-talk-and the activities accomplished in and through the sequencing of such turns. Just as the approaches to communication are markedly different, so are the purposes of the technologies in everyday life, and these differences allow for yet another perspective on the possibility of a reflexive view of "language as and in technology."